## **SUMMARY OF QUALIFICATIONS**

201 South 1460 East Salt Lake City, UT 84112 student.email@gmail.com | 801-581-6186

- 2 years experience developing business expansion models, potential revenue outcomes, and likely partnerships proposals.
- Experienced leading small teams of coworkers and classmates
- Technical skills include Microsoft Access, Excel and PowerPoint

## **EDUCATION**

Associate in Applied Science Business Management Ensign College

Month 20xx Salt Lake City, Utah

GPA: 3.7, Dean's List

Relevant Course Work:

Fundamentals of Investing Business Statistics International Trade Policy International Monetary Relations Money & Banking Monetary Theory & Policy

## **EXPERIENCE**

Investment Analyst Organization/Company Month 20xx – Month 20xx

City, State

- Analyze potential investments and perform due diligence for an \$8.5M international impact investing venture fund.
- Conduct market research as well as market sizing, competitive landscape and industry analysis, and finance and business model analysis to develop and pitch ~60 page investment memos.
- Quantitatively evaluate investments' social & environmental impact in emerging markets

Finance Intern Organization/Company Month 20xx – Month 20xx

City, State

- Provided profitability analyses and consulting services for 6 microfinance businesses.
- Conducted focus groups with ABC Microfinance Bank to discuss operational efficiency and profitable financing opportunities within the community.

Sales Associate
Organization/Company

Month 20xx – Month 20xx

City, State

- Evaluated product profit margins and implemented employee training program to increase promotion of higher margin products resulting in a 35% revenue increase.
- Generated daily sales expectation charts for department and individual employees from budget projections.

## **ACTIVITIES**

**Board Member** 

Month 20xx – Month 20xx

**Economics Department Student Advisory Committee** 

City, State

• Directed and planned programming featuring campus staff and faculty on topics such as careers in international studies, learning abroad and finding your emphasis.

Role/Title

Month 20xx – Month 20xx

Volunteer/Student Club Organization

City, State

 Planned and implemented programs to assist transfer students in transitioning into the university