# FIRSTNAME LASTNAME

## Personal Address • Contact Number • Email Address

#### PROFESSIONAL PROFILE

Highly driven, performance-focused professional with 11 years of experience including five in real estate sales and six in business analysis. Hands-on experience in contract negotiation, sales generation, financial forecasting, and cash budgeting. Participated in over 100 real estate transactions acting in a variety of roles that covered all aspects of the contract-to-closing process including negotiation, contract modification, financing, and project management.

## **EXPERIENCE**

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## ADDITIONAL INFORMATION

- Represented XXXXXX University in a national team-based real estate competition using Valuation Discounted Cash Flow software.
- Selected to join a 12 member group that met with faculty and senior executives over a six month period to develop specific leadership skills and discuss challenging situations.